# Concierge Choice Physicians presents:

# **EMBRACE CHALLENGES** AND CHANGE WITH INFORMED CHOICES:

A Symposium on Concierge Medicine in Healthcare Organizations

### **GUEST SPEAKERS:**



Chad Wadell, MD, FACP Site Director, Internal Medicine Member, Board of Directors of Mission Heritage Medical Group and Mission Hospital Foundation Mission Viejo, CA



Cary Fitchmun, MD
Managing Partner
Arroyo Medical Group
Board of Directors, Physicians
Choice Medical Group IPA
Pismo Beach, CA



Timothy P. Seibert, MPH
Chief Administrative Officer,
Executive Director-Primary Care
Weill Cornell Medicine
New York, NY



**Joe H. Nguyen, MD**Partner Physician
Mission Heritage Medical Group
Mission Viejo, CA



Adam R. Stracher, MD Chief Medical Officer, Director-Primary Care Weill Cornell Medicine New York, NY

CONCIERGE CHOICEPHYSICIANS Thursday, May 16, 2024 The Beekman Hotel 123 Nassau Street, New York, NY 10038

Join your colleagues and industry experts from large medical groups, hospital systems and healthcare organizations to discuss their personal experience with Concierge Choice programs in a day of small, interactive roundtable discussion.

#### Speakers will discuss:



How the right membership program has supported a variety of a medical centers and institutions, from not-for-profit hospitals to multi-physician groups



Why membership medicine is now a critical part of this market



The ways a carefully crafted program has retained and recruited physicians in their networks



How a no-risk pilot program will demonstrate the untapped revenue in your organization



Attendees are invited to join speakers and Concierge Choice Physicians for a welcome dinner at 6:00 pm on Wednesday, May 15th

\*Location provided with RSVP

# SYMPOSIUM TOPICS INCLUDE:

Attendees rotate through small-group roundtables for interactive discussion

# Navigating the Optics of a Concierge Program: How We Achieved Buy-In from Board Members, Physicians and Patients

Adam R. Stracher, MD, Chief Medical Officer and Director of Primary Care, Physician Organization and Associate Dean, Clinical Affairs, Weill Cornell Medicine

#### Creating a Winning Scenario: Finding the Right Revenue Formula for Physicians and the System

Timothy P. Seibert, MPH, Chief Administrative Officer, Executive Director-Primary Care
Weill Cornell Medicine

# Retain and Recruit: How Our Concierge Program Attracts Physicians in a Competitive Hiring Environment

Cary Fitchmun, MD, Managing Partner, Arroyo Medical Group, Member, Board of Directors, Physicians Choice Medical Group IPA

# Aligning a Community-based, Mission-driven Healthcare Organization with Membership Medicine

Chad Wadell, MD, FACP, Site Director, Internal Medicine, Member, Board of Directors of Mission Heritage Medical Group and Mission Hospital Foundation

### Who, What, Where? Navigating the Physician Participation Process

Joe H. Nguyen, MD, Partner Physician, Mission Heritage Medical Group-Internal Medicine

#### Just One: How a Pilot Program is a No-Risk Test of Downstream Success

Keith Elgart, Chief Operating Officer, Concierge Choice Physicians and Sandra Lewis, Implementation, Concierge Choice Physicians

#### Combining Forces: How CCP Collaborates with Your Teams for Success

Michele McCambridge, MPH and Allison Geddish, Membership Development, Concierge Choice Physicians

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